

Section-B: REVISED ELIGIBILITY CRITERIA

1. Minimum Eligibility Criteria (MEC):

Bidders must meet all the eligibility criteria mentioned below as on the date of bid submission. Non-compliance with any criterion shall result in rejection of the bid. Supporting documentary evidence shall be furnished along with the bid:

Sr No	Eligibility	Eligibility Requirement	Supporting Document
1	Legal Status	The bidder must be a system integrator and registered legal entity in India in operation for a minimum of 5 years preceding the date of the RFP.	Copy of Certificate of Incorporation issued by Registrar of Companies and full address of the registered office. Company Profile as per Annexure –II along with other documentary proof.
2	Legal Status	The Bidder should hold a valid GST registration and PAN Card	Attested copies of documentary proof viz. GST certificate and PAN Card.
3	Financial Capability	The bidder must have an average annual turnover of not less than INR 80 Crores during the last three (3) audited financial years i.e., FY2022-2023, FY2023-2024 and FY2024-2025.	Audited Financial statements / Balance Sheet /CA Certificate for the respective financial years.
4	Financial Capability	The bidder should be in operating-profit (EBITDA i.e. Earnings before Interest, Tax, Depreciation & Amortization) during the last 03(three) financial year(s) i.e., FY2022-2023, FY2023-2024 and FY2024-2025. AND The net worth of the bidder should be positive as on RFP date.	Audited Balance sheet, Profit/Loss statement of the firm of last three financial years/Certified letter from a CA clearly mentioning Turnover, operating profit and Net Worth.CA Certificate in this regard should be without any riders/qualification.
5	Bidder Eligibility Experience	The Bidder/OEM must have successfully implemented, or be in the process of implementing, privacy automation solutions comprising at least consent management, data principal rights management & data discovery for at least two (2) organizations belonging to the insurance and/or banking sectors.	Purchase order/work order/engagement letter, and completion certificate or email from the client and satisfactory reference letter/e-mail from the client as per Annexure-V.
6	Support Requirements	The Bidder & OEM should have support center in Mumbai with availability of 24x7 onsite, telephonic and remote support when required.	Complete address of the Bidder and OEM along with contact details should be submitted on Company letter head duly signed by the authorized signatory of the Bidder.
7	Bidder Capability	The Bidder should have revenue of at least 50 Crore from DPDP related projects and Services / Cyber Security Projects during each of the last 3 financial years. FY2022-2023, FY2023-2024 and FY2024-2025.	The Bidder should submit a Certificate from their Chartered Accountants/Company Secretary/Board Committee/CFO/Authorised Signatory regarding their Financial capability. Profit & Loss statement shall be accepted as sufficient documentary evidence

Sr No	Eligibility	Eligibility Requirement	Supporting Document
			for demonstrating compliance with financial eligibility criteria.
8	Bidder Capability-Competent Professionals	The Bidder must have a minimum of 20 Data Privacy Professionals /IT Security permanent professionals with experience in-scope solutions on their payroll with certifications such as CIPT/ CIPP/E/CIPM (IAPP)/ CDPSE/ ISO 27701 Lead Implementer/ ISO 27001 Lead Implementer/ DSCI Privacy Certifications/CISSP/ OSCP/CEH/CISA/CISM.	CVs / Certificates of proposed resources attested by the Bidder/ Declaration for Data Privacy Professionals with certifications on company letter head duly signed by the authorized signatory of the bidder.
9	Bidder Certification	The Bidder must be certified with any 3 of the following Certifications: ISO27001 ISO27701 ISO9001 ISO22301 ISO 20000	Valid certification copies to be included as part of bid submission.
10	OEM Financial Capability	The proposed OEM shall have an annual turnover of not less than INR 20 Crores during the last financial year preceding the date of this RFP. In case the OEM does not have a turnover of 20 crores he should have purchase orders of Rs. 20 crores on the date of RFP. In case the bidder is quoting multiple OEMS, the OEM with the Consent Management, Data Principals Rights Management and Data Discovery tool should qualify as above. The OEM shall have positive EBITDA, positive Profit After Tax (PAT) and positive Net Worth during each of the last three financial years i.e., FY2022-2023, FY2023-2024 and FY2024-2025.	Audited Balance sheet, Profit/Loss statement of the firm of last three financial years/ Purchase order/work order/engagement letter. OR Certified letter from a CA clearly mentioning Turnover, Net profit and Net Worth. CA Certificate in this regard should be without any riders/qualification.
11	OEM Product Maturity	The proposed privacy automation solution shall be commercially available for a minimum of 15 months and implemented/under implementation in at least three enterprise customers.	Letter of Undertaking on OEMs letterhead
12	OEM Implementation Capability	The OEM shall have a dedicated implementation team comprising Project Manager, Solution Architect, Privacy Consultant and Technical Specialists with minimum five years' experience.	Letter of Undertaking on OEMs letterhead

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13	Blacklisting	The Bidder and OEM should not have been blacklisted by Government of India/RBI/SEBI/IRDAI as on date of RFP. However, such blacklisting will be null and void for the purpose of bidding in this RFP, if the Bidder and OEM has obtained stay order in any court of India.	Declaration about non-blacklisting as per Annexure-IV duly signed by the authorized signatory of the bidder and OEM.
14	Duplicate/ Multiple participation	The bidder should provide confirmation that any person/ Partnership/ LLP/ Company including any subsidiary or holding company/ proprietorship connected to bidder directly or indirectly has not participated in the bid process.	Letter of Undertaking on bidder's letterhead
15	Bidder/OEM Capability	Legal & Regulatory Expertise: Bidder/OEM must have either In-house legal team with expertise in data privacy regulations, OR Signed MoU / Contract with law firms / privacy consultancies	At least two CVs of Legal Experts Minimum qualification: LLB/LLM Experience explicitly mentioning: DPDP Act 2023 implementation Regulatory advisory in BFSI Certifications (Any of the following) CIPP/E, CIPM (IAPP) DSCI Privacy Certifications ISO 27701 Lead Implementer (if available)
16	Integrity Pact	Integrity Pact duly filled and signed	Proforma attached as Annexure-XIV related to Integrity Pact.
17	MAF	Submission of MAF duly filled and signed	Proforma attached as Annexure-X related to MAF.
18	Land Border Agreement	Land Border Agreement duly filled and signed.	Proforma attached as Annexure-XII related to Land Border Agreement.
19	Conflict of Interest	Bidders, including their parent company, subsidiary, holding company, affiliates, or related entities, who are currently engaged by LIC for consultancy, advisory, assessment, or any other services relating to the implementation of the Digital Personal Data Protection (DPDP) Act, shall not be eligible to participate in this RFP for the supply, implementation of the DPDP compliance tool.	Self-declaration on the bidder's letterhead, duly signed by the Authorized Signatory, confirming that neither the bidder nor its parent company, subsidiary, holding company, affiliate, or related entity is currently engaged by LIC for consultancy, advisory, assessment, or any other services relating to the implementation of the Digital Personal Data Protection (DPDP) Act.
20	Tool Requirements	The Bidder should comply with all the Tool requirements as listed in Annexure-XV.	Bidder must fill and submit the exact proforma provided in "Revised Scope of work - Revised Annexure-XV". Signed by company's Authorized Signatory. Non-Compliance to any of the listed item under Annexure-XV will lead to rejection of the Bidder.

Note:

- a) The bidders should submit their responses to the eligibility criteria in the format as provided in 'Annexure II – Eligibility Criteria'.

- b) Evidence to be submitted for each eligibility criteria should be part of the same response document. Proper naming and indexing should be done to avoid any ambiguity.
- c) The bidder who successfully qualifies in the eligibility criteria, only their commercial bids will be subsequently opened for further evaluation.
- d) All the provisions pertaining to Make in India guidelines shall be applicable.

2. List of enclosures with Eligibility bid:

The Eligibility bid document should contain the following:

- a) Bid processing fee of Rs.11,800/- inclusive of GST *through online mode* in Account No- LIC9NETW , IFSC- UBIN0996335, A/C Holder Name-“Life Insurance Corporation of India”.
- b) Letter for Authorised Signatory.
- c) Covering letter, application form and details asked as per Annexure-I and Company profile and other information as per Annexure-II.
- d) Copy of Certificate of registration/incorporation.
- e) Copy of GST registration certificate (central/state).
- f) Attested & authenticated copies of audited Balance sheet and Profit and Loss account for the last three financial years preceding the date of this RFP. (*Please do not attach annual report booklets*).
- g) Self-declarations as per Annexure-III.
- h) Declaration about non-blacklisting as per Annexure-IV.
- i) Documentary evidence like certificate from customers or copies of Purchase Orders etc. or certificate as per Annexure-V.
- j) EMD: Rs.83, 00,000/- (Rupees Eighty-Three Lakhs Only) in form of a Bank Guarantee as per Annexure-VI.
- k) Commercial Bid (indicative) format given separately in an excel sheet as per Annexure-VIII.
- l) Manufacturer Authorization Form (MAF) and declaration about back-to-back support from respective OEMs as per Annexure-X.
- m) Annexure-XII Land Border Clause (LBC).
- n) Soft copy of the entire eligibility-bid document and all supporting documents on one READ-ONLY pen drive.
- o) Pre-contract Integrity Pact as per enclosed Annexure-XIV.
- p) Technical Criteria as per enclosed Annexure XV (Non-Compliance to any of the listed item under Annexure-XV will lead to rejection of the Bidder.).
- q) This list is not exhaustive but only indicative. The bidder should refer to the bid document for all requirements to be submitted with the eligibility bid. The annexures should be as per format only. The bid may be rejected in case of non-adherence to above instructions.
- r) Bid may be rejected if bids are not signed by the Authorised signatory and designated official(s), as asked in the respective clauses/annexure of the RFP or if instructions are not followed.
- s) BoQ / BoM (Bill of Quantity / Bill of Materials) with detailed specifications, including OEM details, make model etc.